



## **ASIS International – St. Louis Chapter**

Executive Committee Meeting Minutes  
1/5/2015

### Opening

The Executive Committee meeting of the ASIS International –St. Louis Chapter was called to order at 5:30pm on 1/5/16 at Cam - Dex in Maryland Heights by Tom Cinquina.

### Present

Tom Cinquina, JR Ball, Luke Hutsell, Tony Jones, Darrell Baker, Dan Krumme, Bob Weber, Jeff Levitt, Toni McMiller, and Amy Hanks

### Approval of Agenda

The agenda was unanimously approved as distributed

### Review and Approve last EC Meeting Minutes

**\*\*Note\*\*** All EC members must be an active member and have paid dues to ASIS International. (Award money given to our chapter, Bob was recipient, can use this to help offset dues if needed)

### Swearing in of Chapter Officers:

Dan Krumme- Vice Chair

JR Ball- Treasurer

Tom Cinquina and Toni McMiller were sworn in December Chapter meeting

### Officer Duties

Bob Weber to send out officer duty breakdown on what is expected.

### Chapter Dues

Bob Weber is waiting on member update from ASIS International and will work with JR Ball on list and invoices.

### Chapter Meetings

- A. Reviewed dates for both MAC and Syberg's. Make sure EC members are the first to register for chapter meetings.
- B. Syberg's final price of \$12.95 per person for lunches with 30 person minimum. Breakfast \$15.95. Menu will be decided by Dan Krumme and Amy Hanks.

- C. Need to evaluate data on making and losing money. It is a combination of no shows and not meeting the minimum head count of the venue. Cancellation policy needs to be outline specifically in constant contact, 5pm Monday prior to event or the option have having someone take your place. Darrell Baker has offered to call the no shows. All in favor of not raising prices this year.

#### Committees

Bob Weber to send out Committee list. Darrell Baker and Dan Krumme volunteered to call members and ask for leaders on these committees.

#### Speakers

Discussed who to reach out to. This is the current speaker schedule:

January - Scott Gardner, Pinkerton (Garrett - Securitas)  
February - Joe Walsh, St. Louis Cardinals - Luke to confirm with Joe Walsh  
March - Open (Need Speaker) Bob Weber- St. Louis County Communication  
April - Open (Need Speaker)  
May - Bruce, USPIS (JR - USPIS) - JR to confirm with Bruce  
July - Open (Need Speaker)  
August - Toni Confirm-Mrs. Rhonda Jones, Emerson Director of Immigration  
September - Open (Need Speaker)  
November - Open (Need Speaker)

#### Chapter Secretary

Toni McMiller had to leave early. Luke Hutsell will be completing the December 2015 Chapter meeting minutes

#### Closeout 2015

Tony Jones spoke on partnering with the Alarm Association of STL and ESA for a 2016 Expo in October. No funding from local ASIS needed, just member support and attendance. All in favor.

#### Chapter Finances

Dan Krumme and JR Ball to meet at Commerce with December 2015 Minutes to update account info. Also, JR Ball to receive mailbox key/access.

**\*\*Note\*\*** Make sure events and monthly meetings are being closed out in a timely manner.

#### Sponsorship Program

Jeff Levitt spoke about sponsorship program and how well it has worked with other chapters with the right momentum. Here are a few things he needs:

- A) Recommendations on members to make marketing committee to make calls
- B) Bob Weber to give updated list on chapter members to Jeff Levitt
- C) Needs the National list of ASIS Sponsors

#### GOALS

- (1) Eliminate chapter dues come 2017

(2) Reduce meal cost for the monthly meetings

Also suggested having a Person of the Year dinner with sponsors advertising in an honor book. Each page would be a congratulations for the Honoree. Ex. Gold sponsor cost \$250 half page.

Appoint Sargent at Arms

Jeff Levitt suggested posting job description on website for position. Duties to be clarifying policies and procedures “Robert’s Rules of Order”

All in Favor.

ASIS Region 3A Meeting

Still waiting on date for confirmation. Will be held in KC

CEU Credits

Mike Betten will cover CEU credits at the regional meeting and how other chapters are handling.

Website

Steve Wilk to update via email this week

End Remarks:

- A. Webinars did not get much traction for the year 2015. Need to market and advertise more. Tony Jones will be paying for them in 2016, sponsored by ISR.
- B. GOLF: Howard and Garrett willing to help and run golf for 2016. All in Favor

Adjournment:

Meeting was adjourned at 7:30pm CST by Tom Cinquina. The Executive Committee meeting for February –TBA

Minutes submitted by: Toni McMiller and Amy Hanks

Approved by: Thomas Cinquina, CPP